# DSD & RECEIVING

## THE SUITE

Store Management Suite (SMS) is a client-based software solution that provides regional and national retailers with seamless, integrated management of the back office, corporate office, warehouse and all aspects of the retail enterprise. The suite contains modules that are typically outsourced, and ensures all necessary data is shared when, how, and with whom needs it. Instant connectivity, anywhere in the enterprise, on any connected device, is reality.

## THE OFFER

Few elements of retail operation affect a store more than DSD methodology. Consider research conducted by Neilson. DSD items comprise almost one quarter of all unit sales, while these same items deliver over half of retail profit dollars in grocery. DSD processes and procedures are a cornerstone for profitability in grocery, and SMS can easily implement these procedures. Best of all, it works in conjunction with all other purchasing and receiving processes, regardless of vendor.

Controlling DSD processes is just as important as controlling the front end. SMS provides the tools to manage documents throughout the entire process flow, including buying, receiving, returning, and reporting. Similarly, SMS provides the management tools you require to effectively leverage vendor deals.

Managing the back door process is just as critical. As with standard vendor orders, SMS implements inspection controls for DSD vendors, enabling stores to compare purchases with vendor delivery requirements, submit audited receiving documentation, plus balance return allowances and credits. Integrating the process is key, and because the system is the same regardless of vendor type, no additional employee training is required.

LOC
STORE MANAGEMENT SUITE

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## REORDERING

Designed based on input from experienced buyers, SMS allows multiple methods for intelligent suggested reordering, including:

- » Minimum - suggests under specified minimums
- » Back to Maximum - suggests under preferred maximum quantity
- » Cover Shortages - suggests list to cover sales order shortages
- » Since Last Order - suggests list based on items sold since last PO
- » Based on Sales - suggests list based on items sold in given period
- » Based on Purchasing - suggests list based on purchases from given period
- » Based on Forecast - suggests list to cover forecasts
- » Minimum Vendor Order - suggests list based on vendor requirements

SMS also helps manage multiple suppliers for the same items. These tools ensure retailers make purchasing decisions based on the best possible pricing information.

## INVENTORY

Inventory management is a complex, essential element for better control. SMS provides multiple options to count and maintain inventory. Files can be imported from a third party, or employees can count inventory with a mobile device. SMS inventory screens provide inventory count and adjustments features, while displaying a real picture of the effects on inventory valuation at cost and retail. Timing inventory counts is no longer a concern. SMS allows inventory counts or adjustment anytime, allows changing the inventory date, then recalculates inventory valuation up to the minute.

- » Inventory count & adjustment
- » Variance on cost & retail calculations
- » Transfer items between stores or departments
- » Multiple search capabilities
- » Suspend & resume inventory counts or adjustments

## BILLING

Billing is made simpler too. Match supplier invoices with information from purchasing, and no longer miss allowances, rebates, or discounts. Billbacks are also recorded, allowing debit notes to be printed directly within SMS.

## COMPLETE PROCESS

- » Expected delivery
- » Item report for open PO's
- » Vendor access controlled by buyer
- » Shipping via vendor when different from supplier
- » Global discounts & item discounts
- » Configurable back order life by vendor by item
- » Real time analysis of sales, receiving, adjustments, & inventory, all while ordering
- » Average of last 4 to 10 weeks of sales on screen
- » Purchasing history on screen
- » Best deal available on screen
- » Order by case, unit, or weight
- » Allowances, discounts, & rebates on/off invoice in either % or $
- » Generate retail or sale prices based on discount
- » Comments available by item
- » Track every document by user
- » Quick list of open documents
- » Auto generate PO's from sales orders
- » Receive from list of PO's
- » Receive from list of backordered items
- » Maintain items from receiving screen
- » Up to 4 different bill backs
- » Export to payable software
- » Edit receiving or inventory information on screen
- » Document transfer between stores or HQ & stores
- » Export documents in many formats, including XML